

Robust by Design: A New Approach to Strategic Asset Allocation

Keith R. Collier, CFA

Director, Asset Allocation Research BNY Mellon Investor Solutions

Today's institutional investors face an increasingly complex set of challenges that often require customized strategic policy portfolios tailored to their specific needs. To address these challenges, BNY Mellon Investor Solutions created a proprietary process that is unique in the industry: Robust Strategic Asset Allocation (RSAA).

How Robust SAA is Different

Recent investment industry trends have seen an increasing move toward model portfolio solutions that support scalability, open architecture and a platform for customization. The common goal of many of these investment portfolio offerings is to maximize overall utility (typically return) with the least amount of risk. While this is a reasonable goal, there are limitations to this line of portfolio construction, and sophisticated institutional clients often face more complex challenges. In a novel and bold step, our portfolio design methodology goes beyond simply balancing utility and risk-appetites. Our approach, which we call Robust SAA (RSAA), systematically designs custom portfolios targeting any number of investment objectives with resilience to a range of market conditions.

We Start with Three Goals in Mind

Our RSAA process places great emphasis on both the structural advantages and asymmetrical risks of the underlying asset classes. Additionally, our methodology attempts to achieve scalability and systemization, while still allowing for customized portfolio nuances. In summary, our RSAA process targets three goals:

- **1. Robustness:** Identify strategic allocations that are relatively immune, at the portfolio level, to forecast errors or annual changes in the Capital Market Assumptions (CMAs), rather than optimizing around point-forecasts for the component asset classes;
- 2. Risk Mitigation: Explicit consideration of potential tail risk scenarios and shortfall probabilities;
- **3.** Customization: Incorporate multiple client-driven objectives (such as return, drawdown, yield, etc.) and custom constraints on portfolio allocation weights.

Robust Rather Than Optimal

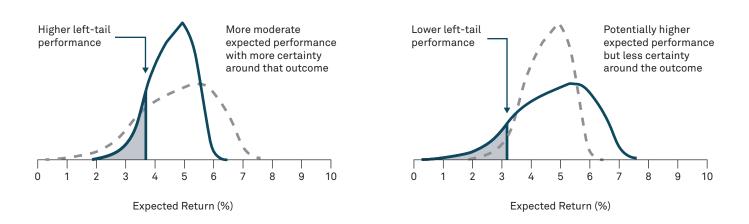
A key differentiator of our process is a preference for "robust" rather than "optimal" portfolios. We define a *robust portfolio* as the allocation that minimizes the adverse performance shortfall (for a given probability threshold) versus all other feasible portfolio candidates considered.

Optimal Portfolio

Because CMAs are influenced by numerous factors over their forecast horizon, they are never intended to perfectly predict the future and will always result in some margin of error between the "forecast" and the "actual." Ideally, we want our SAA portfolio weights to be relatively stable in the face of modest CMA changes year to year, while at the same time remaining near-optimal according to Modern Portfolio Theory (MPT). In practice, we achieve this stability and resilience by comparing "clouds" of many possible outcomes that contain the yet unknown outcome, rather than optimizing to a single-point forecast that will most likely miss the mark. By searching for the most resilient portfolio solutions within hundreds of possibilities – instead of a single "hoped-for" scenario – our robust portfolio solution is less impacted by any arbitrary shift or error in the point-forecast or "average" expectation.

To address the inherent error in CMAs, we use a quantitative method called perturbation to introduce "noise" into the forecasted numbers – thereby simulating a range of uncertainty in the scenarios that might occur. We then apply this technique en masse to generate a whole distribution of possibilities across a bounded range of plausible outcomes for each performance characteristic (return, volatility, yield, correlation) of every asset class in our CMA lineup.

By perturbing the point estimates into a cloud of uncertainty, we can build and compare multiple iterations of "candidate portfolio" solutions. These candidate portfolios are supplied by a high-throughput random portfolio generation algorithm that only supplies portfolio candidates that already satisfy any custom allocation constraints desired for the mandate. We then evaluate and compare each candidate's expected performance at various tail thresholds across the range of potential outcomes, and choose the candidate with the least adverse performance for the specified probability. Because distributions contain so much more information (in terms of data points), comparing distributions is obviously more robust and less error-sensitive than relying on a single representative value. By evaluating portfolio performance under adverse tail thresholds (at 20%, or even 5% likelihood), BNY Mellon Investor Solutions can create custom asset allocations to weather even highly suboptimal market environments.



Distribution of Scenario Outcomes for Two Methods of Portfolio Design

Robust Portfolio

Source: BNY Mellon Investor Solutions. Charts are provided for illustrative purposes and are not indicative of the past or future performance of any BNY Mellon product. Projections or forecasts regarding future events, targets or expectations, are subject to change. There is no assurance that such events or expectations will be achieved, and actual results may be significantly different.

Using Machine Learning to Find the Most Robust Portfolio

To rapidly identify the most robust portfolio, we utilize a machine learning search and optimization technique called Simulated Annealing ("annealing"). This is an iterative method that explores and considers varying degrees of suboptimal solutions in the pursuit of discovering a practical, near-optimal solution – within a finite number of trials.

The efficiency of annealing stems from its hybridization of two opposing and complimentary search strategies: stochastic search and gradient descent. Stochastic search is roughly analogous to randomly testing multiple solutions and settling upon the most optimal solution over a finite number of trials. In contrast, gradient descent is a "greedy" algorithm that only accepts a challenger candidate solution if its value is superior to the existing "best" solution – by even a small margin.

Since the annealing algorithm is an iterative process, it repeatedly performs a simple set of computational steps over hundreds, or even thousands, of cycles. Early in the process, each iteration allows the algorithm to explore explicitly sub-optimal candidate portfolios on the premise that they may eventually lead to robust solutions. As the annealing search process continues, the algorithm becomes less exploratory and more pragmatic – only favoring allocation changes that yield immediately obvious performance improvement. The overall effect is the gradual "refinement" of an acceptable but arbitrary initial portfolio into a highly robust and stable portfolio solution when the process completes.

Customization is the Key

The ability of our process to consider different dimensions of clients' objectives and constraints is a key differentiator of this methodology from conventional industry practice.

Many model portfolio solution providers today still use traditional mean variance optimization (MVO) or related risk-based methodologies. However, a widely known weakness of MVO is its sensitivity to input parameters (expected return, volatility, and correlation forecasts). This means that the optimal portfolio allocation weights can change dramatically even if forecast inputs change only marginally. In practice, this is quite suboptimal from a model stability standpoint and creates a great deal of spurious turnover and transaction costs.

Additionally, MVO's "best" portfolio is always based on optimized return per unit of risk (Sharpe ratio). This is fine if the client only cares about the two objectives of return and volatility. But what if yield or turnover matters – or even drawdown – for three, four, or more objectives? Unlike MVO, our approach allows us to consider an unlimited number of portfolio utility objectives, and we can even custom weight these objectives in cases where an unequal preference between trade-offs is desired. In addition to investment objectives, as stated earlier, any number of absolute or relative asset-level and asset group-level allocation weight constraints can be applied to the candidate search set to incorporate any behavioral or commercial realities the client wishes to impose.



Generate an initial pool of portfolios that meet the required constraints.

For a set of "top" (initial best thinking) portfolios, generate a set of "challenger" portfolios. Compute the distribution of portfolio statistics for all sets of candidate portfolios using perturbed CMA forecasts. Compare the performance of each "top" portfolio versus its associated "challenger" portfolio on their worst N% of perturbed CMA scenarios. Use Simulated Annealing to update the "top" portfolio with its "challenger" portfolio if it delivers improvement that exceeds a dynamic hurdle rate that increases as the process progresses.

The final RSAA portfolio is the equal-weighted average of the set of all current "top" portfolios.

Benefits to Your Investment Program

Given today's volatile and dynamic investment environment – with the shifting sands of interest rates, inflation, and growth – investors may need to confront the possibility of higher uncertainty in their future investment outcomes. Small year-to-year forecast deviations and high-impact "Black Swan" events are both inescapable realities of asset allocation, not remote contingencies that can be reduced or eliminated with better predictions. Our RSAA process acknowledges these realities with a sober and pragmatic analysis of a wider risk landscape. Even in times of high uncertainty, some allocation choices are still clearly better than others.

In summary, our RSAA process elegantly delivers three key features: resilience to adverse market conditions with asymmetric outcomes, allowance for multiple competing investment objectives, and controls for customized allocation constraints. We believe that by reducing tail risks and improving reliability, we can craft a customized strategic investment program that helps your organization better achieve its long-term financial goals.

Read our full white paper:

https://im.bnymellon.com/us/en/documents/manual/perspectives/designing-robust-strategic-assetallocations.pdf

Keith Collier, CFA, is Director of Asset Allocation Research for BNY Mellon Investor Solutions. In this role, he oversees the team's research agenda, process improvement, and strategic initiatives. His quantitative investment background covers systematic asset allocation, model portfolio design, data science/machine learning, product management, and digital strategy. Keith joined the firm in 2015, and has more than thirteen years of quantitative investment experience.

Prior to joining BNY Mellon, he worked at a boutique hedge fund startup and Legg Mason's quantitative affiliate, Batterymarch Financial Management, where he designed the firm's first ETFbased tactical asset allocation strategy. Prior to his investment career, Keith worked in real estate development and technical sales and marketing.

Keith received an MBA degree from Cornell University. He also earned Bachelor's and Master's degrees in Architectural Engineering from Penn State University and is a graduate of the Schreyer Honors College. He is a CFA charterholder and a member of the CFA Institute, CFA Society New York, and the Society of Quantitative Analysts.

Investor Solutions

Our mission is to leverage BNY Mellon's strengths as a leading asset management, wealth management and investment servicing firm to bring Outsourced Chief Investment Officer (OCIO) and advisory solutions to institutional investors worldwide. We serve endowments, foundations, retirement plans, family offices, governments and financial intermediaries.

Disclosures

For Financial Professionals and Institutional Investors only.

This material should not be considered as investment advice or a recommendation of any investment manager or account arrangement, and should not serve as a primary basis for investment decisions. Any statements and opinions expressed are those of the author as at the date of publication, are subject to change as economic and market conditions dictate, and do not necessarily represent the views of BNY Mellon or any of its affiliates. The information has been provided as a general market commentary only and does not constitute legal, tax, accounting, other professional counsel or investment advice, is not predictive of future performance, and should not be construed as an offer to sell or a solicitation to buy any security or make an offer where otherwise unlawful. The information has been provided without taking into account the investment objective, financial situation or needs of any particular person. BNY Mellon and its affiliates are not responsible for any subsequent investment advice given based on the information supplied. This is not investment research or a research recommendation for regulatory purposes as it does not constitute substantive research or analysis. This information may contain projections or other forward-looking statements regarding future events, targets or expectations, and is only current as of the date indicated. There is no assurance that such events or expectations will be achieved, and actual results may be significantly different from that shown here. The information is based on current market conditions, which will fluctuate and may be superseded by subsequent market events or for other reasons. References to specific securities, asset classes and financial markets are for illustrative purposes only and are not intended to be and should not be interpreted as recommendations. Past performance is no guarantee of future results. Information to its accuracy and completeness. BNY Mellon accepts no liability for loss arising from use of this material.

All investments involve risk including loss of principal.

Not for distribution to, or use by, any person or entity in any jurisdiction or country in which such distribution or use would be contrary to local law or regulation. This information may not be distributed or used for the purpose of offers or solicitations in any jurisdiction or in any circumstances in which such offers or solicitations are unlawful or not authorized, or where there would be, by virtue of such distribution, new or additional registration requirements. Persons into whose possession this information comes are required to inform themselves about and to observe any restrictions that apply to the distribution of this information in their jurisdiction.

Issuing entities

This material is only for distribution in those countries and to those recipients listed, subject to the noted conditions and limitations: • United States: by BNY Mellon Securities Corporation (BNYMSC), 240 Greenwich Street, New York, NY 10286. BNYMSC, a registered broker-dealer and FINRA member, and subsidiary of BNY Mellon, has entered into agreements to offer securities in the U.S. on behalf of certain BNY Mellon Investment Management firms. • Europe (excluding Switzerland): BNY Mellon Fund Management (Luxembourg) S.A., 2-4 Rue EugèneRuppertL-2453 Luxembourg. • UK, Africa and Latin America (ex-Brazil): BNY Mellon Investment Management EMEA Limited, BNY Mellon Centre, 160 Queen Victoria Street, London EC4V 4LA. Registered in England No. 1118580. Authorised and regulated by the Financial Conduct Authority. • South Africa: BNY Mellon Investment Management EMEA Limited is an authorised financial services provider. • Switzerland: BNY Mellon Investments Switzerland GmbH, Bärengasse 29, CH-8001 Zürich, Switzerland. • Middle East: DIFC branch of The Bank of New York Mellon. Regulated by the Dubai Financial Services Authority. • Singapore: BNY Mellon Investment Management Singapore Pte. Limited Co. Reg. 201230427E. Regulated by the Monetary Authority of Singapore. • Hong Kong: BNY Mellon Investment Management Hong Kong Limited. Regulated by the Hong Kong Securities and Futures Commission. • Japan: BNY Mellon Investment Management Japan Limited. BNY Mellon Investment Management Japan Limited is a Financial Instruments Business Operator with license no 406 (Kinsho) at the Commissioner of Kanto Local Finance Bureau and is a Member of the Investment Trusts Association, Japan and Japan Investment Advisers Association and Type II Financial Instruments Firms Association. • Brazil: ARX Investimentos Ltda., Av. Borges de Medeiros, 633, 4th floor, Rio de Janeiro, RJ, Brazil, CEP 22430-041. Authorized and regulated by the Brazilian Securities and Exchange Commission (CVM). • Canada: BNY Mellon Asset Management Canada Ltd. is registered in all provinces and territories of Canada as a Portfolio Manager and Exempt Market Dealer, and as a Commodity Trading Manager in Ontario.

BNY MELLON COMPANY INFORMATION

BNY Mellon Investment Management is one of the world's leading investment management organizations, encompassing BNY Mellon's affiliated investment management firms and global distribution companies. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation and may also be used as a generic term to reference the corporation as a whole or its various subsidiaries generally. • Mellon Investments Corporation (MIC) is a registered investment advisor and subsidiary of The Bank of New York Mellon Corporation. MIC is composed of two divisions: Mellon, which specializes in index management, and Dreyfus, which specializes in cash management and short duration strategies. Dreyfus is also a division of BNY Mellon Investment Adviser, Inc. (BNYMIA), a registered investment adviser. • Insight Investment - Investment advisory services in North America are provided through two different investment advisers registered with the Securities and Exchange Commission (SEC) using the brand Insight Investment: Insight North America LLC (INA) and Insight Investment International Limited (IIIL). The North American investment advisers are associated with other global investment managers that also (individually and collectively) use the corporate brand Insight. Insight is a subsidiary of BNY Mellon. • Newton Investment Management - "Newton" and/or the "Newton Investment Management" brand refers to the following group of affiliated companies: Newton Investment Management Limited (NIM) and Newton Investment Management North America LLC (NIMNA). NIM is incorporated in the United Kingdom (Registered in England no. 1371973) and is authorized and regulated by the Financial Conduct Authority in the conduct of investment business. Both Newton firms are registered with the Securities and Exchange Commission (SEC) in the United States of America as an investment adviser under the Investment Advisers Act of 1940. Newton is a subsidiary of The Bank of New York Mellon Corporation. • ARX is the brand used to describe the Brazilian investment capabilities of BNY Mellon ARX Investimentos Ltda. ARX is a subsidiary of BNY Mellon. • Walter Scott & Partners Limited (Walter Scott) is an investment management firm authorized and regulated by the Financial Conduct Authority, and a subsidiary of BNY Mellon. • Siguler Guff - BNY Mellon owns a 20% interest in Siguler Guff & Company, LP and certain related entities (including Siguler Guff Advisers LLC). • BNY Mellon Investor Solutions, LLC is an investment adviser registered as such with the U.S. Securities and Exchange Commission ("SEC") pursuant to the Investment Advisers Act of 1940, as amended. BNY Mellon Investor Solutions, LLC is a subsidiary of The Bank of New York Mellon Corporation.

No part of this material may be reproduced in any form, or referred to in any other publication, without express written permission. All information contained herein is proprietary and is protected under copyright law.

NOT FDIC INSURED | NO BANK GUARANTEE | MAY LOSE VALUE |

©2023 THE BANK OF NEW YORK MELLON CORPORATION WIS-390328-2023-06-05wm WM-393842-2023-06-14bnymsc GU-440 - 23 June 2024

